



FOR IMMEDIATE RELEASE  
February 27, 2007

For More Information,  
Please Contact: Marnee Smith  
Marketing Manager  
Tervis Tumbler Company  
(941) 441-1049  
[msmith@tervis.com](mailto:msmith@tervis.com)

### **Tervis Tumbler Appoints Randy White to Board of Directors**

*North Venice, FL* – Tervis Tumbler Company, manufacturer of premium insulated drinkware, has appointed Randy L. White to its Board of Directors. White is the former president and chief executive officer for PGT Industries, the leading impact-resistant window supplier in the country.

Tervis Tumbler's rapid growth over the past several years prompted its board to connect with White, who had led PGT successfully through significant periods of major growth. During White's nine-year tenure, PGT grew from \$63 million in sales with 900 employees to \$250 million in sales and 1,800 employees. White was also instrumental in preparing PGT for an IPO and subsequent transition from private company to publicly held entity.

"Tervis is a world-class company in-the-making with some genuine parallels to PGT," says White. "Tervis is facing the same reality now that my company faced in the 1990s – what works well when you're small and growing fast simply doesn't work when you grow bigger. The continuous adjustment is highly challenging."

The drinkware manufacturer closed 2006 at just over \$24 million in sales, and is pacing at nearly 40 percent growth annually. “We sincerely value Randy’s unique ability to bring both foresight and hindsight to the table,” says Tervis CEO Laura Spencer. We are taking full advantage of his ‘voice of experience’ in our strategic planning.”

White is the most recent addition to the Tervis Tumbler Board of Directors, which also includes Norbert Donnelly, owner of Tervis Tumbler Company; Clyde Nixon, chairman of the board of Sun Hydraulics; Tim Clarke, president of Clarke Company; Amory Donnelly; and Spencer.

#####

**About Tervis Tumbler**

Headquartered in North Venice, Florida, Tervis Tumbler Company manufactures crystal-clear, insulated drinkware that is guaranteed for life. Since 1946, the unique, double-walled tumblers have kept cold drinks colder, hot drinks hotter longer. They are sold in 6,000-plus retail outlets nationwide. The company is dedicated to upholding the same high standards of quality craftsmanship and customer relations today as it has for decades. For additional information about Tervis Tumbler, call (941) 441-1049, email [msmith@tervis.com](mailto:msmith@tervis.com), or visit [www.tervis.com](http://www.tervis.com)